

# PATOCCHI & MARZOLINI

ATTORNEYS-AT-LAW



## PAOLO MARZOLINI

Partner

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PLACE OF BIRTH: Piacenza

NATIONALITY: Italian

BAR ADMISSIONS: Switzerland and Italy

### ACADEMIC DEGREES/QUALIFICATIONS

2010	Graduated Swiss Arbitration Academy
2002	Graduated “Università degli Studi”, Pavia (Italy)
2001	Université de Paris 1 (“Pantheon – Sorbonne”), Institute of International and Comparative Law, International Litigation and Arbitration organised by Cornell University
1995	Liceo Classico “Melchiorre Gioia”, Piacenza (Italy)

### CURRENT PROFESSIONAL ACTIVITIES AND POSITIONS

Jan. 2014 –	Partner with PATOCCHI & MARZOLINI, Geneva
2013 –	Member of the Advisory Board of Arblt Italian Forum for Arbitration and ADR (former Co-chair, 2015-2016)
Jun. 2020 –	Member of the Court of the Swiss Arbitration Centre
Jul. 2022 –	Member of the Special Committee of the Court of the Swiss Arbitration Centre

### PROFESSIONAL EXPERIENCE

Paolo Marzolini is a partner of Patocchi & Marzolini, the law firm established with Paolo Michele Patocchi on 1 January 2014. Paolo is acting as counsel representing clients and he is sitting as arbitrator in Switzerland and a number of other jurisdictions under various sets of arbitration rules (including, but not limited to, the ICC Rules, Swiss Rules, LCIA Rules, UNCITRAL Rules, DIAC Rules, ISTAC Rules, VIAC Rules, CAS Rules, JAMS Rules, QICCA Rules and WIPO Rules).

Paolo has had practical experience in a number of systems of law such as Italian, Swiss, French, English, Spanish, U.S., German, Dutch, Bahamian, Libyan, Iranian, Qatari, Emirati, Egyptian, Chinese, South Korean, Japanese, Senegalese, Malaysian, Turkish, Romanian and Greek.

Paolo has worked in the international dispute resolution departments of leading law firms in Geneva and London.

Paolo has been involved in several major international arbitrations and his field of expertise includes construction disputes (including project financing disputes), IP disputes, turnkey contracts, consultancy

agreements, joint venture agreements, agency, licensing in the pharma industry, State contracts, contracts and disputes in the aviation and aerospace industry, M&A and post-M&A disputes, gas price review disputes, banking and finance disputes, sport and sponsoring disputes, commodities disputes.

Paolo has experience acting as mediator and counsel in mediations in commercial cases. He is listed in the panel of mediators for IP disputes jointly drawn up by the WIPO and the Chamber of Arbitration of Milan.

Paolo has also experience as member of dispute boards in complex construction projects.

Paolo has served as case manager at the Chamber of Arbitration of Milan in the period 2003-2007 and, in that capacity, he has acted as administrative secretary to domestic and international arbitral tribunals in over 150 arbitrations.

He completed his graduate and post-graduate studies in Geneva and Zurich (Swiss Arbitration Academy, ArbP, 2010), Pavia (Laurea in giurisprudenza Dr. iur., 2002) and Paris (University of Paris 1, Pantheon – Sorbonne and Cornell Law School, Institute of International and Comparative Law, International Arbitration and Litigation, 2001).

Paolo has published extensively on international arbitration and is very often called as lecturer in seminars dealing with arbitration-related matters.

Paolo serves as a member of the Court of the Swiss Arbitration Centre (1 June 2020) and as a member of the Special Committee of the Court of the Swiss Arbitration Centre (1 July 2022); he is former co-chair (2015-2016) and current member of the Advisory Board of Arbit – Italian Forum for Arbitration and ADR as well as member of the International Bar Association (IBA), the International Council for Commercial Arbitration (ICCA), the Chartered Institute of Arbitrators (MCIArb), the Swiss Arbitration Association (ASA), the Italian Arbitration Association (AIA), the Geneva Bar Association and the Pavia Bar Association.

#### LANGUAGES

English, Italian, French, Spanish

#### RECOMMENDATIONS

*"Paolo ensures highly professional standards and extreme competence in arbitration proceedings" "He is very well equipped to handle the stress of clients and explores alternative solutions to produce satisfying outcomes" "Mr Marzolini is highly structured and organised in his approach to arbitration matters" (Who's Who Legal: Arbitration 2023).*

*"Paolo Marzolini is an outstanding arbitration lawyer, very responsive, practical"; he "is very responsive and capable of giving strategic legal advice to increase the chances of success of the proceedings. His practical judgement and litigation skills inspire confidence"; "I have been working with Paolo Marzolini for over a year and I can say that he is a very talented lawyer with unique skills. He manages to propose and implement complex strategies with incredible attention to all details. He works very hard to make sure nothing is left to chance"; "Paolo Marzolini is an incredible professional, very competent and effective in negotiations" (Legal 500 2022).*

*Paolo Marzolini is "One of the best Swiss lawyers I have ever met" "He is very responsive and capable of giving strategic legal advice to increase the chances of success of the proceedings" "His practical*

*judgement and advocacy skills inspire confidence" "He is very committed and highly active in the managing of the cases" (Who's Who Legal: Arbitration 2022).*

Paolo Marzolini *"has a great legal mind and his attention to detail is remarkable"; he is "Very competent and professional"; he "is the most enthusiastic and driven colleague I have ever worked with. He is very hardworking and responsive and has one of the sharpest minds in the business. Despite the highly demanding nature of the work, he is a joy to work with"; "We worked closely with Paolo Marzolini, who is brilliant, meticulous, very hard working and a pleasure to watch in action" (Legal 500 2021).*

Paolo Marzolini *"is meticulous and leaves no stone unturned", "He has a very acute sense of strategy which always points the client in the right direction", "Paolo shows dedication to his clients and an obsessive care for details", "He has excellent strategic vision" (Who's Who Legal: Arbitration 2021).*

Paolo Marzolini *"possesses vast experience in the field of arbitration. He combines experience as counsel and as arbitrator" (Legal 500 2020).*

Paolo Marzolini is a *"thoughtful and meticulous' lawyer who is applauded for his 'very acute sense of strategy, which always points the client in the right direction'" (Who's Who Legal: Arbitration Future Leaders 2020).*

Paolo Marzolini is *"super smart and outstanding', and 'very well known' for his 'strategic vision and broad legal knowledge'" (Who's Who Legal: Switzerland – Arbitration 2020).*

Paolo Marzolini is *"efficient, competent and collaborative" (Legal 500 2019).*

Paolo Marzolini is *"highlighted for his 'strong legal knowledge' and 'precise legal reasoning'. He wins high praise from sources one of whom notes, 'He impressed me with his dedication to his client as well as his mastery of the facts and the law'" (Who's Who Legal: Arbitration Future Leaders 2019).*

*"Paolo Marzolini has 'a great sense of strategy', say sources who consider him 'one notch above most other practitioners' in the arbitration space" (Who's Who Legal: Switzerland – Arbitration 2019).*

*"Paolo Marzolini of Patocchi & Marzolini has strong experience acting as counsel on Swiss law-governed matters, as well as in other jurisdictions under ICC, UNCITRAL and WIPO rules. He represents clients in construction, IP, finance and M&A-related disputes." (Chambers and Partners 2019).*

Paolo Marzolini is *"definitely one to watch' in the arbitration space. He possesses invaluable experience handling proceedings under various international rules including ICC, Swiss and UNCITRAL Rules" (Who's Who Legal: Switzerland – Arbitration 2018).*

Paolo Marzolini *"impresses peers and clients alike with 'his knowledge and outstanding mastery of the file. Market sources say they 'would recommend him for all arbitration-related matters'" (Who's Who Legal: Arbitration Future Leaders 2018).*

Paolo Marzolini *"impressed me for his dedication to the client and his capacity to leave no stone unturned in order to pursue the client's interests. I also appreciated and valued his strategic skills and his legal analysis" (Who's Who Legal: Arbitration Future Leaders 2017).*

"The 'excellent' Paolo Marzolini is extremely highly regarded by his peers. He acts as both counsel and arbitrator on a broad range of commercial cases" (Who's Who Legal: Switzerland – Arbitration 2017).

Paolo Marzolini is "very thorough" (Legal 500 2017).

"Paolo Marzolini is regarded as a 'star' in the field and is recognised for his 'strategic' and 'practical' approach to cases" (Who's Who Legal: Switzerland – Arbitration 2016).

Ranked by Chambers and Partners 2016, 2017, 2018 and 2019 as "Arbitration Counsel".

Paolo Marzolini is "very diligent" (Legal 500: Europe, Middle East & Africa 2016).

Ranked by ExpertGuides in the *Guide to the World's Leading Experts in Commercial Arbitration* (2014, 2015, 2016, 2017, 2018).

#### SELECTED PUBLICATIONS

- Thou Shalt Disclose!, note to European Court of Human Rights (First Section), 20 May 2021, BEG S.p.A. v. Italy, **b-Arbitra Belgian Review of Arbitration, 2022/2, 238-270.**
- A Shortcut to the Arbitrators' Mind, *in*: AKINCI/TUGÄ/ARAT (Eds.), The Psychology of the Arbitration Hearing, **Istanbul Arbitration Centre (ISTAC) Publications – 3, Istanbul 2022, 117-145.**
- (*co-author*: D. DURANTE), SWITZERLAND, *in*: ROJAS ELGUETA/HOSKING/LAHLLOU (Eds.), Does a Right to a Physical Hearing Exist in International Arbitration?, **The ICCA Reports Series, 2021, 1-13.**
- The Efficient Conduct of the Arbitration Proceedings and the 'New' Role of Arbitrators: A Challenging Journey Through Promises and Expectations, *in*: CHEN/JANSSEN (Eds.), Dispute Resolution in China, Europe and World, **Cham 2020, 111-129.**
- Switching Hats or the Complex Relation Between the Roles of Arbitrator and Mediator Seen Through the Prism of a Successful Case, **NYSBA New York Dispute Resolution Lawyer, Fall 2019, Vol. 12, No. 2, 2019, 37-40.**
- (*co-author*: D. DURANTE), Legittimità del Tribunale Arbitrale dello Sport: *game, set, match?* La recente giurisprudenza del Tribunale federale svizzero e della Corte Europea dei Diritti dell'Uomo, **Rivista dell'arbitrato 4/2018, 655-677.**
- Counsel Ethics in International Arbitration: Is There Any Need for Regulation?, **Indian Journal of Arbitration Law, Vol. 6, Issue 2, 2018, 124-132.**
- (*co-author*: P.M. PATOCCHI), La deroga convenzionale della giurisdizione in favore dell'arbitrato, *in*: BENEDETTELLI/CONSOLO/RADICATI DI BROZOLO (Eds.), Commentario breve al diritto dell'arbitrato nazionale ed internazionale, 2<sup>nd</sup> ed., **Milan 2017, 715-792.**
- 7<sup>th</sup> Annual Conference, Counsel Ethics in International Arbitration: Enough or More Regulation, Chamber of Arbitration of Milan, Milan, 25 November 2016, Conference review, *in*: Les Cahiers de l'Arbitrage - The Paris Journal of International Arbitration, Vol. 4, **Paris 2016, 1072-1076.**
- The Arbitrator as a Dispute Manager – The Exercise of the Arbitrator's Powers to Act as Settlement Facilitator, *in*: BAIZEAU/SPOORENBERG (Eds.), The Arbitrators' Initiative: When, Why and How Should It Be Used, ASA Special Series No. 45, **Huntington 2016, 99-119.**
- Gathering and Presentation of Evidence in Construction Disputes, *in*: IUDICA (Ed.), Construction Contract, Arbitration and ADR, **Naples 2015, 83-100.**

- Is the Parties' Consent Still an Overriding Principle for Joinder and Intervention of Third Parties in International Commercial Arbitration?, *in*: Swiss Arbitration Academy Series on International Arbitration, Vol. 2., Selected Papers on International Arbitration, **Berne 2012, 105-137**.
- (*co-author*: P.M. PATOCCHI), I terzi ed il procedimento arbitrale nella prospettiva internazionale, **Rivista dell'arbitrato 4/2012, 783-798**.
- (*co-author*: P.M. Patocchi), Commentary on Articles 22, 23 and 24 of the Arbitration Rules of the Chamber of Arbitration of Milan, *in*: DRAETTA/LUZZATTO (Eds.), The Chamber of Arbitration of Milan Rules: A Commentary, **Huntington 2012, 305-382**.
- The Involvement of States and State-owned Entities in International Arbitration – The International Conventions and Swiss Perspectives, **Revista Română de Arbitraj, 2, 2012, 27-37**.
- Problemi in tema di tutela giudiziale *antitrust* (art. 33, 2° co., L.10.10.1990 n. 287), *in*: **La Nuova Giurisprudenza Civile Commentata, 2007, 168-186**.
- (*co-author*: C. RONCAROLO), La convenzione arbitrale dopo la riforma del diritto societario. Alcuni spunti pratici, *in*: **FederNotizie, organo della Federazione Italiana delle Associazioni Sindacali Notarili, 2004, 110 et seq.**

#### SELECTED SPEAKING ENGAGEMENTS

##### **2023**

- *L'arbitrato internazionale*, Corso di formazione L'arbitrato: fondamenti e tecniche, (17<sup>th</sup> Edition), Chamber of Arbitration of Milan, webinar, 21 June 2023.
- *The Interplay among proceedings: arbitration, mediation, domestic courts, international courts, dispute boards. How interplay among these methods can be regulated by the conventions on the recognition and enforcement of decisions*, Annual Conference of the Chartered Institute of Arbitrators – European Branch, Venice, 21-22 April 2023.
- *Arbitration in Italy: Institutional Framework*, panellist in the event “Winds of Change for Arbitration in Italy” organised by the Swiss Arbitration Centre/ASA/Milan Chamber of Arbitration, Geneva, 14 March 2023.

##### **2022**

- *Novità regolamentari: la revisione delle Swiss Rules (2021)*, panelist in the event “Venti di riforma per l'arbitrato in Svizzera” organised by the Swiss Arbitration Centre/ASA/Milan Chamber of Arbitration, Milan, 20 October 2022.
- *Selecting, Analyzing and Drafting Arbitration Agreements*, Lecture at Certificate in International Commercial and Investment Arbitration Theory and Practice, (9<sup>th</sup> Edition), Roma Tre, Associazione Italiana per l'Arbitrato, ICC and Camera Arbitrale di Milano, Rome, 27 September 2020.
- *L'arbitrato internazionale*, Corso di formazione L'arbitrato: fondamenti e tecniche, (16<sup>th</sup> Edition), Chamber of Arbitration of Milan, webinar, 7 July 2022.
- *The Psychology of Arbitrators*, panellist in the event “The Psychology of an Arbitration Hearing” organised by the Arbitration Court at the Polish Chamber of Commerce and AFM Below 40, Warsaw, 13 June 2022.
- *Il procedimento arbitrale e la prova nell'arbitrato internazionale*, lecture at LUISS Guido Carli University Rome, Rome, 10 June 2022.

- Moderator of the panel *“Interim Relief in International Arbitration”*, Italian Arbitration Day organised by the Italian Arbitration Association and the Chamber of Arbitration of Milan, Rome, 9 June 2022.
- *Best Practices for Arbitrator’s Behaviour*, panellist in the 11<sup>th</sup> Biennial Arbitration Symposium organised by the Center for International Legal Studies, Salzburg, 2-5 June 2022.
- *Swiss Arbitration: a Multi-purpose Dispute Resolution Tool for Users in the Gulf State*, speaker in the webinar organised by the Swiss Arbitration Association and the Swiss Arbitration Centre, 2 June 2022.
- *Managing the Clients’ Expectations as to the Outcome of the Dispute*, speaker in the seminar *“Managing the Client’s Expectations & Preparing the Client to the Arbitration”* organised by the Galatasaray University, Istanbul Arbitration Centre (ISTAC) and The Solution, Istanbul, 24 March 2022.
- Moderator of World Café *Remuneration of Arbitrators – What Is Enough, but Not Too Much?*, Swiss Arbitration Centre, Innovation Conference *“Money in Arbitration”*, Geneva, 3 February 2022.

## 2021

- *Swiss Arbitration – the Revision of the Swiss Rules*, speaker in the webinar organised by ASA Below 40, 13 July 2021.
- *L’arbitrato internazionale*, Corso di formazione L’arbitrato: fondamenti e tecniche, (15<sup>th</sup> Edition), Chamber of Arbitration of Milan, webinar, 24 June 2021.
- *Construction Disputes: A toolkit for Efficiency*, panellist in the webinar organised by the ICC Young Arbitrators Forum (YAF), 31 May 2021.
- *Joinder Issues of Jurisdiction*, panellist in the webinar organised by the ICC Young Arbitrators Forum (YAF), 17 March 2021.

## 2020

- Moderator of the panel *Everything Can Be Improved: The Reform of Swiss International Arbitration Law*, webinar organised by Arblt the Italian Forum for Arbitration and ADR, 28 October 2020.
- *The Arbitral Award: Deliberation and Drafting – Challenging Arbitral Awards: Grounds and International Overview*, Lecture at Certificate in International Commercial and Investment Arbitration Theory and Practice, (7<sup>th</sup> Edition), Roma Tre, Associazione Italiana per l’Arbitrato, ICC and Camera Arbitrale di Milano, Rome, 24 September 2020.
- *La prova nell’arbitrato internazionale*, lecture at LUISS Guido Carli University Rome, webinar, 12 June 2020.
- *L’arbitrato internazionale*, Corso di formazione L’arbitrato: fondamenti e tecniche, (14<sup>th</sup> Edition), Chamber of Arbitration of Milan, webinar, 4 June 2020.
- Moderator of the panel *Balancing Speed and Quality in Institutional Arbitration* in the event organised by the Chamber of Arbitration of Milan, the Vienna International Arbitral Centre, the Stockholm Chamber of Commerce and the German Arbitration Institute, Rome, 20 February 2020.
- *The Arbitral Tribunal and Evidence in International Arbitration*, Lectures at Master on Contract, Claim and Delay Management in Construction Works, (2<sup>nd</sup> Edition), Politecnico of Milan, Milan, 28 January 2020.

**2019**

- *Arbitrato temi e questioni: procedura arbitrale – misure cautelari in arbitrato – l'arbitro d'urgenza*, Lecture with Prof. Chiara Giovannucci Orlandi, Chamber of Arbitration of Milan, Milan, 16 October 2019.
- *The Arbitral Award: Deliberation and Drafting – Challenging Arbitral Awards: Grounds and International Overview*, Lecture at Certificate in International Commercial and Investment Arbitration Theory and Practice, (6<sup>th</sup> Edition), Roma Tre, Associazione Italiana per l'Arbitrato, ICC and Camera Arbitrale di Milano, Rome, 19 September 2019.
- *Il lodo nell'arbitrato domestico e internazionale*, Corso di formazione L'arbitrato: fondamenti e tecniche, (13<sup>th</sup> Edition), Chamber of Arbitration of Milan, Milan, 17 June 2019.
- *The Psychology of Witnesses*, instructor in the seminar organised by the Milan Chamber of Arbitration, Milan, 9 April 2019.
- *Independence and Impartiality of Arbitrators, Arbitral Proceedings and Interim Measures*, International Arbitration Certificate Program – Case Study: Theory and Practice of the Milan Chamber of Arbitration, instructor, organised by ILIDA Education Programs, Ankara, 29-30 March 2019.
- *The Psychology of Arbitrators*, panellist in the seminar titled “*The Psychology of the Arbitration Hearing*” organised by ISTAC, Tuğ̃a I Arat and Patocchi & Marzolini, Istanbul, 28 March 2019.
- *The Arbitral Tribunal and Evidence in International Arbitration*, lecture at Master on Contract, Claim and Delay Management in Construction Works, Politecnico of Milan, Milan, 30-31 January 2019.

**2018**

- Moderator of the panel *The Psychology of Witnesses*, in the seminar “*The Psychology of the Arbitration Hearing*” organised by Arblt the Italian Forum for Arbitration and ADR / Milan Chamber of Arbitration / ArbitralWomen, Milan, 29 November 2018.
- *Dealing with a Request for Interim Measures – Expert Evidence*, moderator of the panel, IDArb Training Seminar on Managing Arbitrations, Geneva, 8 November 2018.
- *Presentation of Evidence in International Arbitration – Witnesses and Expert Witnesses*, lecture with P. M. Patocchi, ISTAC Leading Arbitrators' Lectures, Istanbul/Ankara, 1-2 November 2018.
- *Guerrilla Tactics in International Arbitration: Where to Draw the Line?*, panellist in the 3<sup>rd</sup> CARTAL Conference on International Arbitration entitled “*Winds of Change: Securing Harmony in Arbitral Practice*” organised by the Indian Journal of Arbitration Law (“IJAL”) and the Centre for Advance Research & Training in Arbitration Law (“CARTAL”), Jodhpur, Rajasthan (India), 29-30 September 2018.
- *Independence and Impartiality of Arbitrators (Disclosures, Challenges and Removals)*, lecture at Certificate in International Commercial and Investment Arbitration Theory and Practice, (5<sup>th</sup> Edition), Roma Tre, Associazione Italiana per l'Arbitrato, ICC and Camera Arbitrale di Milano, Rome, 26 September 2018.
- *A Comparative Overview of the Arbitrators' Powers to Act as Conciliators*, panellist in the seminar entitled “*Fifty Shades of Grey: A Comparative Dialogue on the Multiple Roles of Dispute Resolution Professionals*” organised by Associazione Italiana per l'Arbitrato and Arblt Italian Forum for Arbitration and ADR, Rome, 27 June 2018.

- *Managing Time and Costs of Arbitration*, panellist in the 10<sup>th</sup> Biennial Arbitration Symposium organised by the Center for International Legal Studies, Salzburg, 7-10 June 2018.
- *New Trends in Arbitration: Is the Arbitrators' Role Changing?*, panellist in the conference entitled "Dispute Resolution in Asia and Beyond: Progress and Trends", Centre for Chinese and Comparative Law of City University of Hong Kong (CityU), Hong Kong, 18 May 2018.

## 2017

- *How Best to Present Your Case in International Arbitration*, ISTAC Leading Arbitrators' Lectures, Istanbul, 22-23 November 2017.
- *Taking of Evidence in International Arbitration*, CIDR Arbitration Lecture Series, Queen Mary University of London, London, 10 November 2017.
- *Public Policy in International Arbitration*, panellist in the seminar organised by the ICC Young Arbitrators Forum (YAF) and the Faculty of Law of the Bucharest University, Bucharest, 17 October 2017.
- *Independence and Impartiality of Arbitrators (Disclosures, Challenges and Removals)*, lecture at Certificate in International Commercial and Investment Arbitration Theory and Practice, (4<sup>th</sup> Edition), Roma Tre, Associazione Italiana per l'Arbitrato, ICC and Camera Arbitrale di Milano, Rome, 27 September 2017.
- *International Arbitration, the Conduct of the Proceedings and the Taking of Evidence*, lecture at ELSA Summer Law School, İ.D. Bilkent University Ankara, 22 August 2017.
- *Introduzione all'arbitrato commerciale internazionale – A Case Study*, lecture at LUISS Guido Carli University Rome, 7 July 2017.
- *Le peculiarità del lodo in caso di arbitrato internazionale and Rilievi teorici e spunti pratici per una non "domestica" gestione di un arbitrato internazionale*, Corso di formazione L'arbitrato: fondamenti e tecniche, (12<sup>th</sup> Edition), Chamber of Arbitration of Milan, Milan, 8 June 2017.
- *Human Rights Is the New Business Risk – New Challenges in Dispute Resolution*, Victoria University, Wellington (New Zealand), 2 March 2017.
- *International Arbitration in New Zealand: the Bold, the Beautiful and the Future*, Round Table Discussion, Bankside Chambers, Auckland (New Zealand), 1 March 2017.
- *Ejecución de los Laudos Anulados en el Extranjero: ¿por qué no?*, Arbitration and CISG Conference organised by the Universidad Panamericana de Guadalajara, Guadalajara (Mexico), 10 February 2017.

## 2016

- *Counsel Ethics in International Arbitration: Enough or More Regulation?*, Annual Conference organised by the Chamber of Arbitration of Milan (7<sup>th</sup> Edition), speaker in the panel *Is There a Need to Regulate? How?*, Milan, 25 November 2016.
- Moderator of the panel *The Role of the Decision Maker*, seminar organised by Arblt the Italian Forum for Arbitration and ADR / Milan Chamber of Arbitration / ArbitralWomen, *International Arbitration – Challenge of an Arbitrator Five Ws and one H: What, Why, When, Where, Who and How*, Milan, 24 November 2016.
- *Time and Costs Are of the Essence: Suggested Techniques for Controlling Time and Costs Before and During Your Proceedings*, Seminar entitled "International Arbitration: Instruction for Use" organised



by Arblt Italian Forum for Arbitration and ADR, Swiss Chambers' Arbitration Institution, Association of Corporate Counsel and Chamber of Commerce of Geneva, Geneva, 7 October 2016.

- *The Applicable Law, the Arbitral Tribunal and the Arbitral Procedure*, lecture at the Vis Moot School Switzerland (7<sup>th</sup> Edition), organised by the University of Zurich, Zurich, 4 October 2016.
- *Arblt Roundtable: Selecting, Analysing and Drafting Arbitration Agreements*, Certificate in International Commercial and Investment Arbitration Theory and Practice, (3<sup>rd</sup> Edition), Roma Tre, Associazione Italiana per l'Arbitrato, ICC and Camera Arbitrale di Milano, Rome, 27 September 2016.
- *Introduzione all'arbitrato commerciale internazionale – A Case Study*, lecture at LUISS Guido Carli University Rome, 2 July 2016.
- *Le peculiarità del lodo in caso di arbitrato internazionale*, Corso di formazione L'arbitrato: fondamenti e tecniche, (11<sup>th</sup> Edition), Chamber of Arbitration of Milan, Milan, 26 May 2016.
- *Pathological Clauses in International Arbitration*, Seminar organised by the Young Arbitration Forum (YAF), Court of Arbitration at the Polish Chamber of Commerce, Warsaw, 18 April 2016.
- *Party Autonomy: Use It Wisely, Use It Efficiently*, Joint Seminar organised by Arblt Italian Forum for Arbitration and ADR and ASA Below 40, Rome, 12 February 2016.
- *Ethics in Arbitration, Obstructionist Behaviour and Third Party Financing*, Arbitration Conference organised by the Universidad Panamericana de Guadalajara, Guadalajara (Mexico), 5 February 2016.

## 2015

- Moderator of the panel *The Quantification of Damages in M&A Disputes: An Inevitable Struggle*, seminar organised by Arblt the Italian Forum for Arbitration and ADR / Milan Chamber of Arbitration / Università Commerciale L. Bocconi, Milan, 26 November 2015.
- *Introduzione all'arbitrato commerciale internazionale – A Case Study*, lecture at LUISS Guido Carli University Rome, 13 November 2015.
- *Time Is Money and Neither Is to Spare: How to Run Your Case*, seminar organised by the ICC Young Arbitrators Forum (YAF), Athens, 12 November 2015.
- *The Applicable Law, the Arbitral Tribunal and the Arbitral Procedure*, lecture at the Vis Moot School Switzerland (6<sup>th</sup> Edition), organised by the University of Zurich, Zurich, 29 September 2015.
- *Il lodo. Contenuto e formazione. Termine per il deposito. Lodo finale, parziale e non definitivo. La redazione del lodo, le peculiarità del lodo in arbitrato internazionale*, Corso di formazione L'arbitrato: fondamenti e tecniche, (10<sup>th</sup> Edition), Chamber of Arbitration of Milan, Milan, 21 May 2015.
- *La Tutela d'urgenza e l'arbitrato. Ambito ed evoluzioni alla luce della prassi*, seminar organised by the GASI, Gruppo ASA della Svizzera italiana, Lugano, 12 March 2015.
- Moderator of the panel *The Art of Advocacy. Just a game or a necessary skill for the profession?*, Seminar organised by the Università Commerciale "L. Bocconi", the Chamber of Arbitration of Milan, Milan, 5 March 2015.
- *The Arbitrators' Initiative: When, Why and How Should It Be Used*, Speaker in the Panel entitled "The Arbitrator's Initiative: Facilitating the Settlement of the Dispute", ASA Conference, Geneva, 6 February 2015.

**2014**

- *Gathering and Presentation of Evidence in Construction Disputes*, Annual Conference of the European Society of Construction Law (“ESCL”), Università Commerciale “L. Bocconi”, Milan, 10 October 2014.
- *Il lodo. Contenuto e formazione. Termine per il deposito. Lodo finale, parziale e non definitivo. La redazione del lodo, le peculiarità del lodo in arbitrato internazionale*, Corso di formazione L’arbitrato: fondamenti e tecniche, (9<sup>th</sup> Edition), Chamber of Arbitration of Milan, Milan, 18 June 2014.
- Moderator of the panel *Anti-suit and Anti-arbitration Injunctions: Where Do We Stand Today?*, Seminar organised by ASA Below 40, Geneva, 23 May 2014.
- *International Law’s Interventions in Private Business Transactions*, lecture at the Graduate Institute of International and Development Studies of Geneva – International Law Department, Geneva, 14 May 2014.
- *Drafting Arbitration Agreements: Do’s and Don’ts*, Seminar organised by Arblt and the Chamber of Arbitration of Milan, Milan, 27 February 2014.

**2013**

- *The Applicable Law, the Arbitral Tribunal and the Arbitral Procedure*, lecture at the Vis Moot School Switzerland (4th Edition), organised by the University of Zurich, Zurich, 2 October 2013.
- *The Use of Economics in International Arbitration*, seminar organised by Università Commerciale “L. Bocconi” of Milan and the Centre for Trade and Economic Integration (CTEI) at the Graduate Institute of International and Development Studies of Geneva, Milan, 6 June 2013.
- *Il lodo. Contenuto e formazione. Termine per il deposito. Lodo finale, parziale e non definitivo. La redazione del lodo, le peculiarità del lodo in arbitrato internazionale*, Corso di formazione L’arbitrato: fondamenti e tecniche, (8<sup>th</sup> Edition), Chamber of Arbitration of Milan, Milan, 30 May 2013.
- *I conflitti commerciali internazionali – le fonti e l’esperienza dell’arbitrato*, lecture at University of Pavia, Pavia, 27 March 2013.
- *L’impostazione e la conduzione dell’arbitrato: un lavoro di squadra tra cliente e avvocato*, Milan, 26 March 2013.

**2012**

- *Le tecniche di redazione del lodo arbitrale*, lecture at Chamber of Arbitration of Milan, Milan, 12 December 2012.
- *Oral and Written Advocacy in International Arbitration*, lecture at the University of Pavia, Pavia, 15 November 2012.
- *The Applicable Law, the Arbitral Tribunal and the Arbitral Procedure*, lecture at the Vis Moot School Switzerland (3<sup>rd</sup> Edition), organised by the University of Zurich, Zurich, 2 October 2012.
- *Arbitro italiano e arbitro internazionale: convergenze parallele?*, Milan, 30 March 2012.

**2011**

- *La Legge federale svizzera sul diritto internazionale privato*, seminar organised by Associazione Studi Legali Associati (ASLA), Milan, 16 December 2010.

- *The Applicable Law, the Arbitral Tribunal and the Arbitral Procedure*, lecture at the Vis Moot School Switzerland (1<sup>st</sup> Edition), organised by the University of Zurich, Zurich, 7 September 2010.
- *La conduzione del procedimento e il lodo*, Corso di formazione *L'Arbitrato: fondamenti e tecniche*, (7<sup>th</sup> Edition), Chamber of Arbitration of Milan, Milan, 25 November 2011.
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